

M50

MATHEMATICA
Policy Research

Learn, Innovate, Improve (LI²)

Using evidence for continuous program improvement

Rocky Mountain Workforce Development Association Conference
Thursday, August 30, 2018

Michelle Derr • Jonathan McCay

what is LI²?

- A change management process
- A framework for continuous quality improvement
- Three phases of replicable, evidence-informed activities marked by close collaboration between researchers, practitioners, and other relevant stakeholders
- Designed specifically for public programs with the aim of better using and producing evidence

how is LI² different?

- Embeds analytic approaches and evidence at each stage of the change process
- Builds local capacity to institutionalize this approach
- Emphasizes building the knowledge base
- Couples “design thinking” strategies with strong research methods

creating change that sticks

LI²

LEARN

Understand the
motivation for change and
assess the environment



Testing leads to
continuous learning and
further innovation

IMPROVE

Test and refine until
goals are met



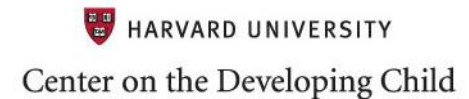
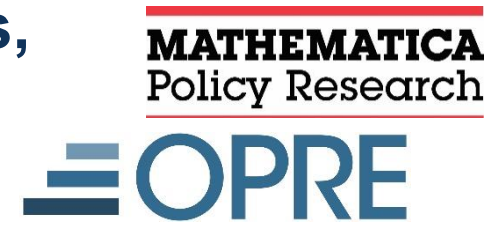
INNOVATE

Design research-informed
solutions



how was LI² created?

- Through a partnership with researchers, practitioners, and federal partners (including ACF's Office of Planning, Research, and Evaluation)
- Inspired by the Translational Science Model (Harvard's Center on the Developing Child)
- Draws on design thinking (human-centered design) techniques
- Used and refined extensively with TANF and workforce development programs
 - More recently: early care/education, child support, child welfare



Together, we prepare people for work.

key features of LI²

- **Close collaboration and “co-creation”**
 - TA team inspires and supports change initiative, but program team “owns” it
- **Meets the program where it’s at**
 - Emphasis on building local capacity to use LI² without the help of a TA team
 - No research experience or capabilities required to start!
- **Takes an analytic approach to every stage of change**
- **Translates research findings and approaches into more accessible, concrete applications for designing change in the context of public programs**



the phases of LI²



LEARN

purpose & methods

- **Purpose:**

- **Clarify the reason for making a change**

- What problem are we trying to solve?
- Why is there a desire or need for change?

- **Assess the program environment's readiness for change**

- Are there any factors that could support or inhibit the proposed change?



- **How?**

- **Facilitated dialogue with key stakeholders**

- **A qualitative assessment of the program environment**

- An outsider's perspective on strengths, challenges, and opportunities



where does this lead us?

- The Learn phase should lead to:
 - Common understanding of the motivation for change
 - Clearer understanding of the program's readiness for change
- Examples



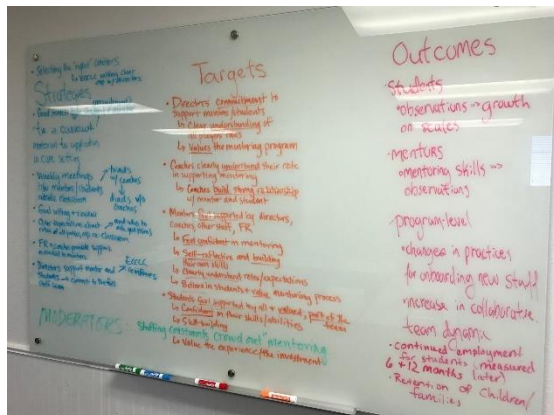
the phases of LI²



Innovate

INNOVATE purpose & methods

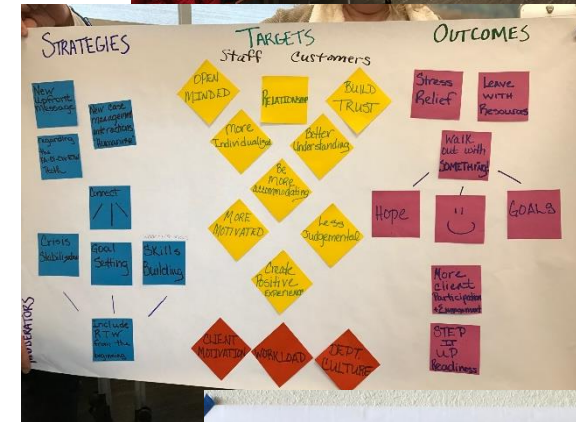
- **Purpose:**
 - Explore and design evidence-informed solutions that address the reason for change
- **How?**
 - Strategic design and planning with program stakeholders
 - Interpret and translate existing evidence to make informed design choices



INNOVATE

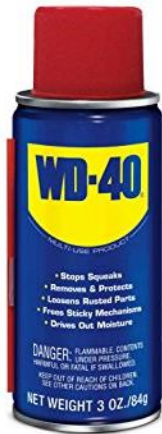
where does this lead us?

- The Innovate phase should lead to:
 - “Road map” for change
 - Defines the desired program change in terms of strategies, targets for change, measurable outcomes, and potential influencers
- Examples:

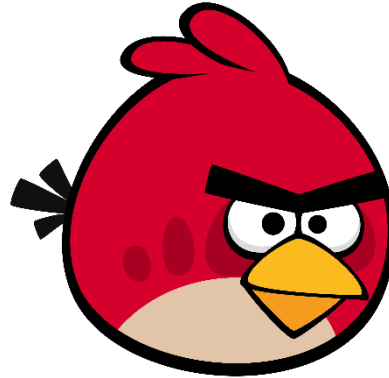


what does success look like?

- What do these three things have in common?



40th
attempt



52nd
attempt



5,126th
attempt

Lots (and lots) of failures before success.

ingredients of successful innovation

- **Innovation requires**
 - Time to think
 - Space to try
 - Safety to fail
- **Innovation draws on**
 - Best available evidence
 - Science of human behavior
 - Practice wisdom
- **Innovation is strengthened by**
 - **Having the right mix of people involved**
 - Movers and shakers (leaders, directors, administrators)
 - Keepers of the culture (supervisors, seasoned staff)
 - Frontline (case managers)



the phases of LI²



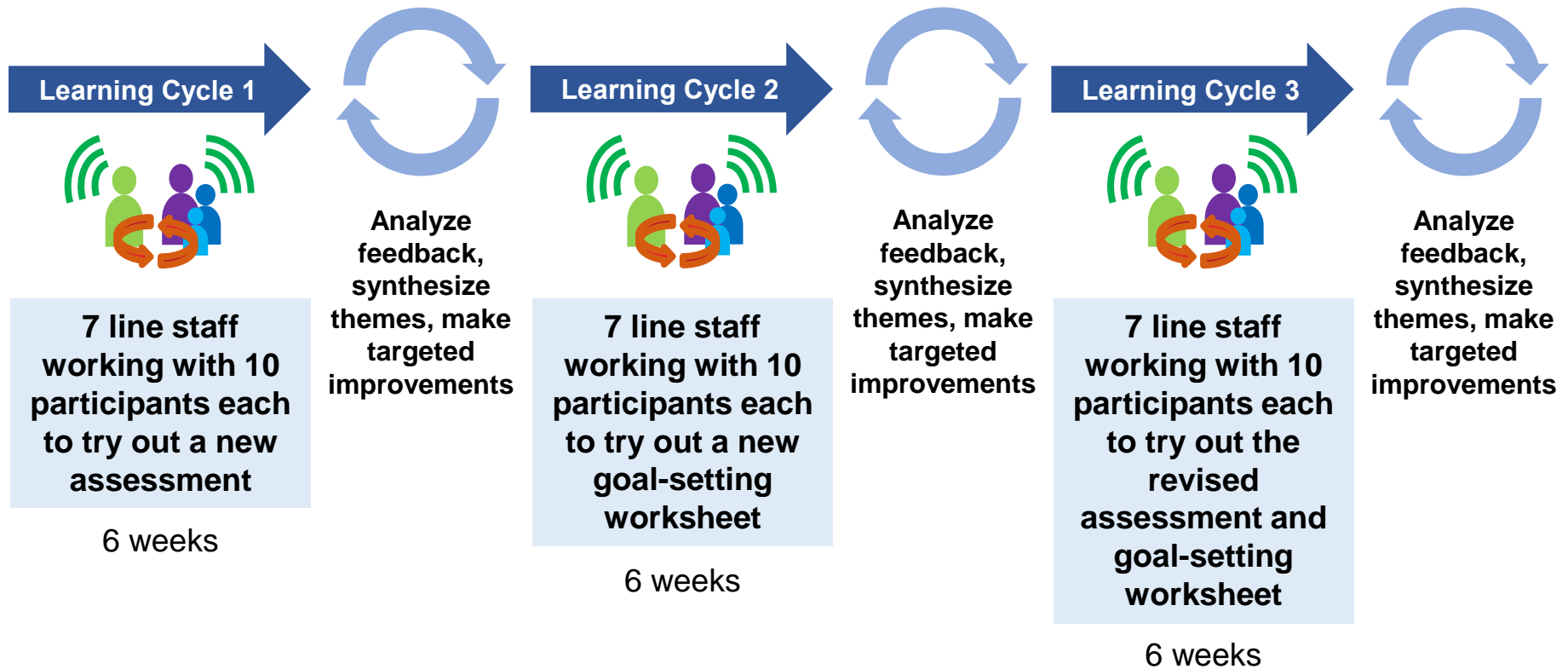
Improve

IMPROVE purpose & methods

- **Purpose:**
 - **Gather feedback to refine the strategy**
 - **Build staff capacity to collect, analyze, and use data for everyday decision-making and continuous improvement**
- **How?**
 - **Conduct “road tests” – small, rapid-cycle pilots designed to gather specific feedback from users**
 - **Use quantitative and qualitative research methods to improve and study the change**
 - **Test, and test again!**



road testing



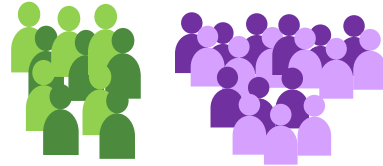
where does this lead us?

- To identify promising practices and suggest opportunities to strengthen the strategy

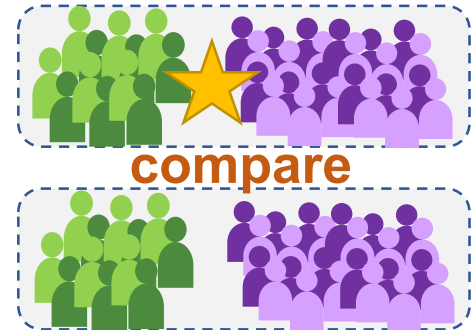
Road test to refine ideas and prototypes



Look at outcomes and study what's happening



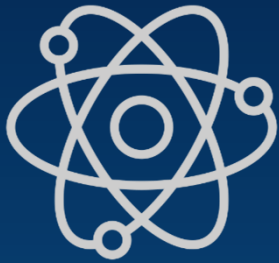
Test for impact using a research experiment



- Examples:



a case study: the Colorado Works Innovation Initiative



the motivation for change

- **Persistent problem of mediocre engagement in the Colorado Works (TANF) program**
 - **Desire to see counties serve as incubators of innovative practices and drive change to promote stronger engagement**
- **CO Department of Human Services invited all 64 county agencies to join the “Colorado Works Innovation Initiative”**



COLORADO
Office of Economic Security
Division of Employment & Benefits

an invitation to innovate

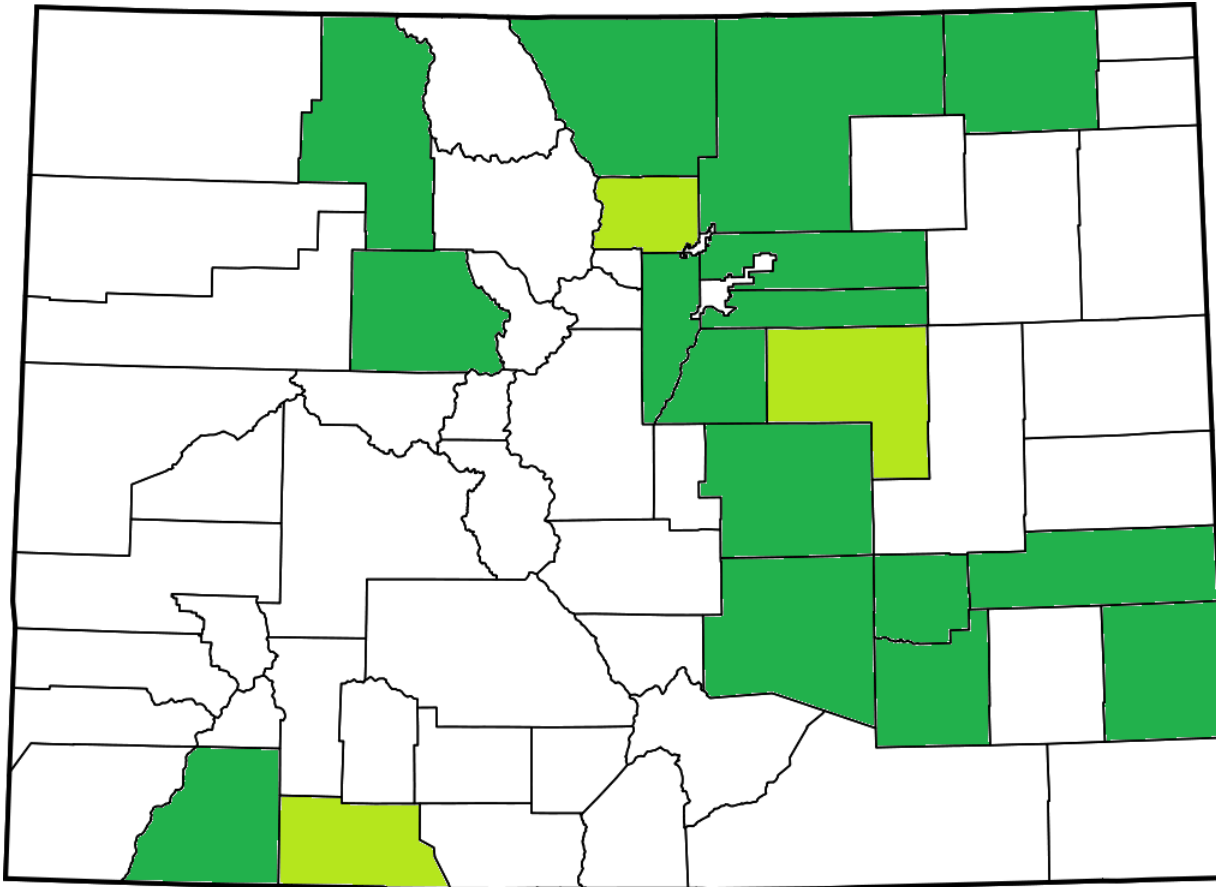
IMPROVING ENGAGEMENT FOR COLORADO WORKS FAMILIES

Colorado Department of Human Services
Employment and Benefits Division Innovation Initiative

The **Colorado Department of Human Services**, in partnership with **Mathematica Policy Research**, is launching an innovation initiative to improve engagement for **Colorado Works** families in five areas:



19 county incubators



- Adams
- Arapahoe
- Archuleta*
- Boulder*
- Crowley
- Douglas
- Eagle
- El Paso
- Elbert*
- Jefferson
- Kiowa
- La Plata
- Larimer
- Logan
- Otero
- Prowers
- Pueblo
- Routt
- Weld

*County withdrew from the Innovation Initiative prior to completion

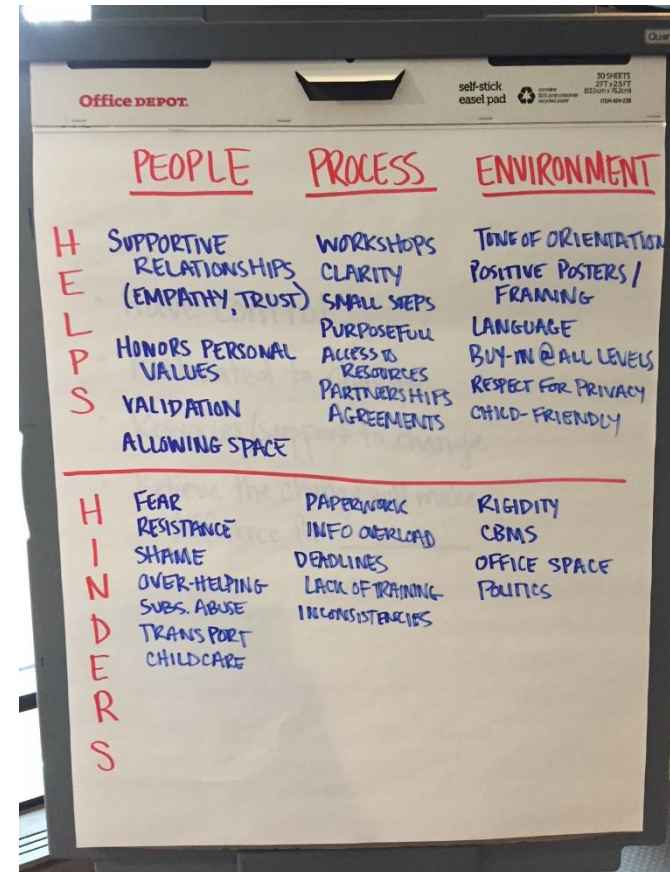
kick-off workshop in Breck



LEARN

beginning with LEARN

- Unpacking “engagement”
 - Articulating the factors that support and undermine full engagement
 - Defining ways of measuring engagement
- Pinpointing an aspect of programming for change
 - Clear, consistent messaging
 - Streamlined assessments
 - Staff training in coaching
 - Integration of services, cross-agency coordination
 - Family-centered service approaches



moving into innovation mode

- **Building on the kickoff workshop, counties began working with a site coach**
 - Monthly or biweekly check-ins on progress
 - Gather, review program materials and secure buy-in from leaders
 - Refine and narrow the scope of change
- **“Ask the Expert” webinar series to generate ideas and inform counties’ innovations**
 - Poverty, stress, and executive function skills
 - Designing meaningful incentives
 - Coaching



INNOVATE

precision in design

- **Named targets for improvement including attitudes, behaviors, and skills among participants and frontline staff**
 - Improving collaboration with workforce, child welfare
 - Shifting views about Colorado Works
 - Creating clear pathways for participants
 - Use of web-based technology to reach participants remotely
 - Coaching and goal-setting techniques
 - Engaging children
 - Incentivizing participation
 - Improving staff well-being at work
 - Delivering proactive, clear messages

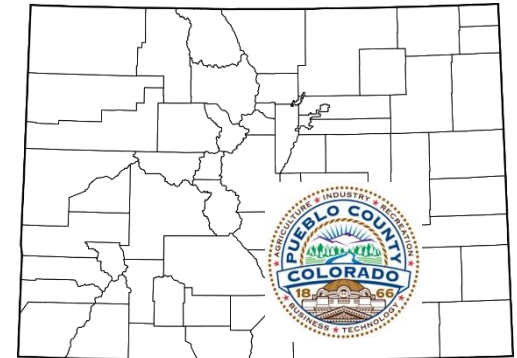
implement and improve

- **Each county began implementing all or part of their road map**
 - **Coupled with a road test process to provide formative feedback**
- **Defining learning objectives, creating feedback loops, and analyzing data**

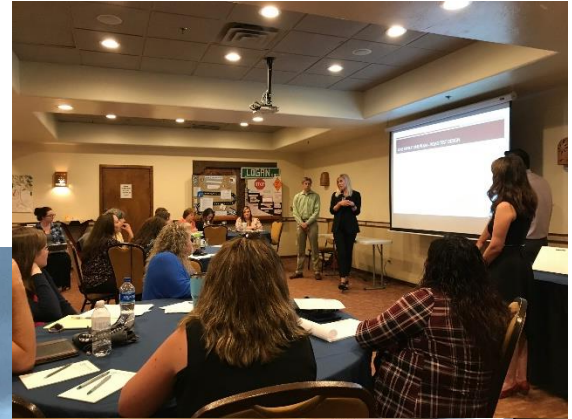


road testing

- **Pueblo County**
 - Staff self-care initiative
 - Road test examined whether staff were using these new practices, how often, and how it was affecting them
 - How might better staff self-care promote increased client engagement?
- **Weld County**
 - Revamped messaging strategies to clarify expectations of clients
 - Show rates to orientation and timely submission of “monthly timesheets”

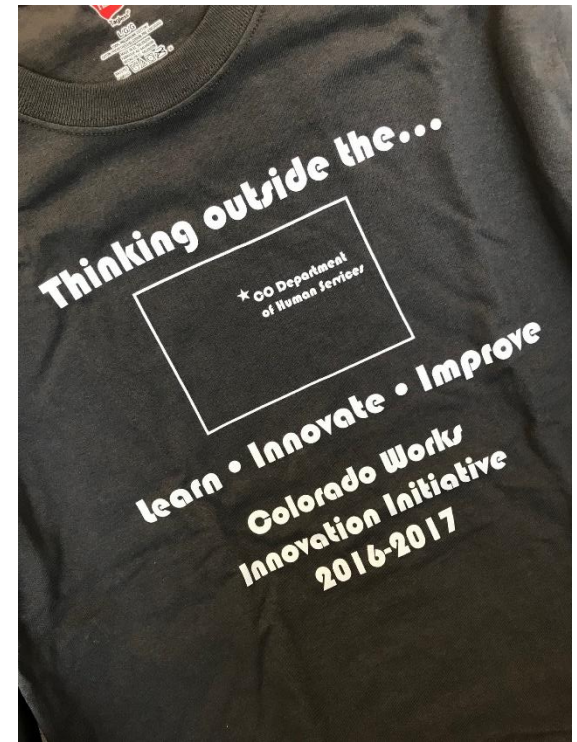


innovation summit in Golden



normalizing research to improve programs

- **Organized research panels composed of practitioners discussing their innovation projects, road test findings, and next steps**
 - **Put me in, coach! Strengthening the worker-client relationship**
 - **Collaboration: Integrating services to better serve families**
 - **There's no "I" in team: Staff engagement strategies and fostering worker buy-in**
 - **Nudge: Changing the program environment to promote engagement**
 - **Motivation: Meaningfully using incentives to promote progress**
 - **Tech savvy: Using an online tool to increase the accessibility of Colorado Works resources**

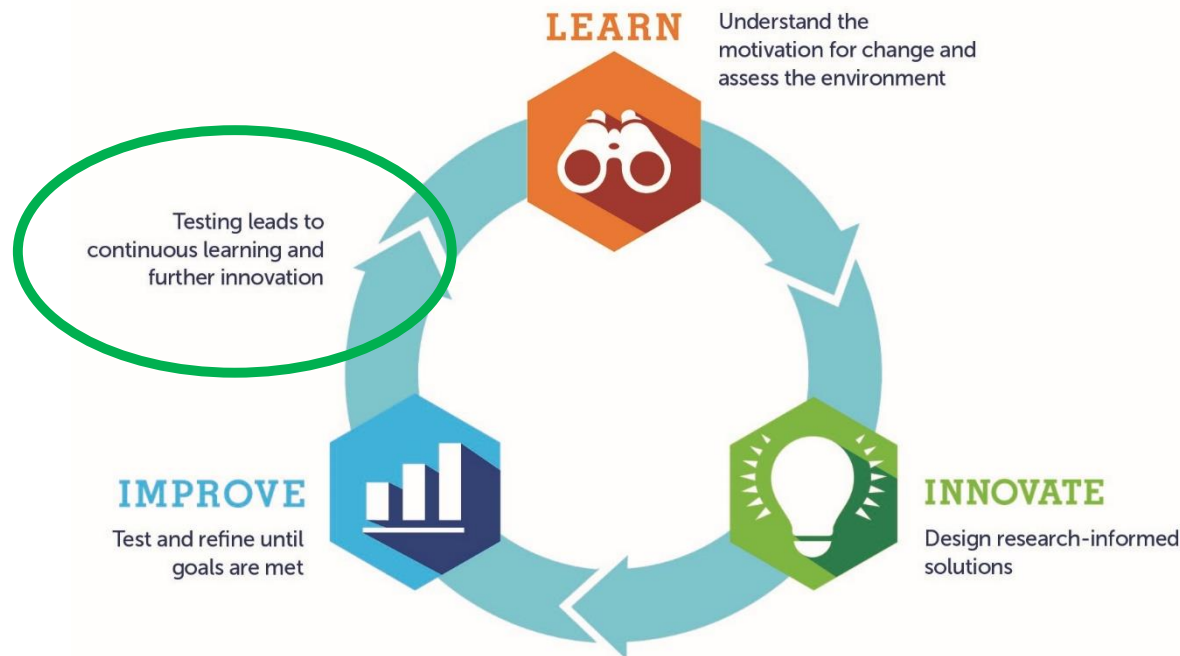


reflections & takeaways from the innovation initiative

- **Local programs are incubators for innovation and change**
 - Evidence-building → evidence-informed → evidence-based
- **LI² provided an accessible frame to shape program improvement across a learning community**
 - Counties learned from their own projects and from one another as much, if not more, than the “research experts”
- **Integration of research and practice in the spirit of program improvement**

the journey continues...

- **Where are counties now?**
 - Participating in a large-scale impact evaluation
 - Self-directing a small descriptive study sponsored by OPRE
 - Conducted rapid experiments of behavioral interventions to increase upfront engagement



for more info

- Michelle Derr
mderr@mathematica-mpr.com
- Jon McCay
jmccay@mathematica-mpr.com

Find all of our LI² resources on our website:

<https://www.mathematica-mpr.com/toolkits/li-squared>

- ▶ Practice briefs
- ▶ Case study of the Innovation Initiative
- ▶ Webinar on road testing
- ▶ And more to come soon!